

**TSDC****THAKUR SHYAMNARAYAN
DEGREE COLLEGE**

Professional Degree Courses | Institute Code 1019

Approved by Govt. of Maharashtra | Affiliated to University of Mumbai

• NAAC Accredited Grade 'A' (1st Cycle)

• ISO 9001 : 2015 (Certified)

Ref: TSDC/IP-07/512/2026-27

Date : 23/10/2026

NOTICE**Training & Placement Cell****Company name:** Galaxy Home Automation LLP**Job Roles:**

1. AI Intern
2. Founder's Office Intern
3. Business Development Intern
4. Client Acquisition Executive – Intern
5. Customer Relations Executive – Intern

Job Location: Goregaon, Mumbai**Employment Type:** Internship**Eligibility criteria:****1. AI Intern**

- **Qualification:** B.Sc. in Computer Science, Information Technology, Artificial Intelligence, Data Science, Software Engineering, or a related field.
- Students with strong knowledge of Python, AI/ML, Generative AI, AI Automation, and related technologies are preferred.
- **Role:** Work on AI-powered solutions, automation workflows, data processing, AI tools, and implementation of AI technologies for real-world business applications.
- Opportunity to work on practical AI-based projects and automation solutions.

2. Founder's Office Intern

- **Role:** Work closely with the management team on business research, strategic projects, operations, reporting, coordination, and execution of key initiatives.
- Exposure to business research, strategy, operations, coordination, and management.
- Direct exposure to business operations and strategic decision-making.

3. Business Development Intern

- **Role:** Identify new business opportunities, generate leads, conduct market research, communicate with prospects, and support business growth initiatives.
- Exposure to B2B/B2C business development and sales processes.
- Opportunity to work directly with the sales team and understand how new projects are generated and developed.

4. Client Acquisition Executive – Intern

- **Role:** Connect with potential clients, generate and qualify leads, schedule meetings, conduct follow-ups, visit clients when required, and support the client acquisition process.
- Lead generation, prospect identification, client acquisition, and follow-ups.
- Exposure to sales processes, client meetings, product demonstrations, and business development activities.

5. Customer Relations Executive – Intern

- **Role:** Communicate with customers, understand and coordinate their requirements, manage follow-ups, resolve basic queries, and maintain strong customer relationships.
- Customer communication, relationship management, follow-ups, and query coordination.
- Opportunity to develop professional communication and customer relationship skills.

The internship will help students:

- Understand real-world corporate work culture.
- Develop technical and professional skills.
- Work on practical assignments and projects.
- Gain industry and market exposure.
- Improve communication, teamwork, problem-solving, and leadership skills.
- Build practical experience for their future careers.
- Understand how a growing Home Automation & IoT company operates.

What Students Will Get

- Paid Internship Opportunity
- Practical exposure to real-world industry projects.
- Good market and corporate exposure.
- Opportunity to work with a growing Home Automation & IoT company.
- Hands-on experience and professional learning.
- Opportunity to work on live projects and practical assignments.
- Proof of Performance (POP) based on internship performance.
- Internship Completion Certificate.
- Letter of Recommendation (LOR) for eligible students based on their performance, contribution, and overall conduct during the internship.
- Valuable experience that can strengthen their resume, portfolio, and future career prospects.

Registration Link: <https://forms.gle/cUeZAn5BQ3wHiJ5L6>

Last Date to Apply 26/10/2026



Ruby Ghosh
Training Officer



Abha Dhote
Placement Officer



Dr. G.D. Giri
Principal

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